



Press Release

Arques, Thursday 11 August 16

Arc holdings and Vicrila announce global distribution deal

Arc Holding SAS, the global leader in tableware solutions at home and away from home, and Vicrila, the leading producer of glass tableware in Spain, announced today a far-reaching partnership under which Arc will notably once again distribute Vicrila products worldwide.

“Vicrila quality, design, and value bring the best of Spain to the world. We are delighted to renew our historical relationship with Vicrila,” said Tim Gollin, President and CEO of Arc.

Until 2009, Vicrila was part of the Arc group, but has been an independent producer with its own brands and distribution. According to Luis Fernandez, President of the Group Vicrila, the company plans to increase production through its Arc relationship. “As the result of our long association with ARC, we believe that customers worldwide will appreciate having access to Vicrila products through Arc’s global network,” he said. “We are very pleased to resume our relationship with Arc, which brings complementary skills to our business, and hope to strengthen and deepen our interaction with Arc in the near future.”

About Arc

Arc employs 10,160 people worldwide, including 5,260 in France. The Group, whose head office is located in Arques, in the French Pas-de-Calais region, achieved gross sales of €849 million in 2015. Armed with its know-how in glassware, it developed globally and currently markets its complete tableware ranges to more than 160 countries.

The Group covers the Consumer Goods and Food Service markets through a portfolio of brands – Luminarc®, Arcoroc®, Cristal d’Arques® Paris, Chef & Sommelier® and Arcopal®. For over 40 years, the Group has also been serving professional customers – industrial groups, wholesalers, manufacturers of semi-finished and finished products, service providers – with a wide range of tailor-made solutions to meet their specific needs (industry, advertising, premiums, loyalty).

Arc is present in five continents with its production sites (France, United States, China, United Arab Emirates, Russia), distribution subsidiaries (United States, Spain, Australia, Mexico, Brazil, Japan, South Africa) and sales offices.

The Group has adopted a strategy of sustainable development in order to balance economic requirements, social responsibility and respect for the environment, and joined the U.N.’s Global Compact in 2003.

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