



## Press Release

Millville, NJ USA 28 March 2019

### **Kris Malkoski joins Arc as new CEO of Arc Americas**



Arc, the global market leader and world's largest producer of glass tableware, announced today the appointment of Kris Malkoski as CEO of Arc Americas, effective April 1, 2019. Arc Americas produces market-leading brands like Luminarc and Arcopal and distributes Arc's iconic made-in-France brands like Cristal d'Arques and Chef & Sommelier for consumers and Food Service professionals.

"We are delighted to welcome Kris into the Arc family," said Nicholas Hodler, Arc President & CEO. "Kris' knowledge of the global houseware market, expertise in implementing strong strategic commercial and e-commerce programs, and her leadership qualities will be undeniable assets for Arc Americas." With 2018 gross revenues of \$242 million and approximately 1,000 employees, Arc Americas represents nearly 25% of Group sales.

Kris Malkoski was most recently President, Global Business and Chief Commercial Officer for World Kitchen, LLC., a \$700 million global housewares company. "Arc's commitment to sustainable innovation, dedication to quality, and continuity, alongside being a world-class manufacturer are values I am proud to stand for and advocate for. I'm excited to be joining Arc, as a market leader, and Arc Americas' strong local team, at this major milestone in the company's history," said Malkoski.

"With many years in managing complex manufacturing organizations and her strong knowledge of international business, Kris is a great choice for Arc," said Hodler. "Kris' nomination comes at a defining moment for Arc, and we are confident in her abilities to fulfill our objectives."

Arc is currently implementing its six strategic priorities, focusing on: safety; restoring profitability; focusing on customers; engaging employees; defining and controlling tools and processes; and innovation. As such, Arc Americas has launched several projects geared to improving operating performance, gross sales and margins and reducing SG&A, along with rolling out its digital platform to drive e-commerce sales.

Kris will assume the role from Fred Dohn, Americas CEO since 2007, who will be leaving the company on March 31, 2019. "We want to take this opportunity to thank Fred for his immeasurable contributions in his over three decades with the company. He was particularly instrumental in returning our US business to profitability during a very difficult phase in 2007 and has been well appreciated by customers and colleagues alike over the years. We wish him all the best in the next phase of his career," added Hodler.

Kris joins Arc Americas with almost thirty years of business management experience. Prior to World Kitchen, she served as Vice President & General Manager for the \$4 billion Craftsman brand, where she oversaw the full P&L. Additionally, she served as Chief Marketing Officer and Chief People Officer for Ubiquity Brands. In 2010, Kris received the Volunteer of the Year award at the Women in Food Service Forum. She has been a member of the CARE Woman's Advisory Board, the Banfi Vineyards Board of Advisor, and the International Housewares Association Board of Director. Kris now serves on the boards of Trustmark Insurance and Fluidmaster, Inc.

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#### **About Arc**

Arc International (The Group) employs more than 10,500 people worldwide, including 5,200 in France. The Group, whose head office is located in Arques, in the French Pas-de-Calais region, achieved gross sales of €939 million in 2017. Armed with its know-how in glassware, developed globally, and currently markets its complete tableware ranges to more than 160 countries.

The Group covers the Consumer Goods and Food Service markets through a portfolio of brands – Luminarc®, Arcoroc®, Arcopal®, Cristal d'Arques® Paris, Eclat Cristal d'Arques® Paris, Chef&Sommelier®. For over 40 years, the Group has also been serving professional customers – industrial groups, wholesalers, manufacturers of



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semi-finished and finished products, service providers – with a wide range of tailor-made solutions to meet their specific needs (industry, advertising, premiums, loyalty).

Arc is present in five continents with its production sites (France, United States, China, United Arab Emirates, Russia), distribution subsidiaries (United States, Spain, Portugal, Italy, United-Kingdom, Russia, India, Australia, Brazil, Japan, South Africa, Singapore, South Korea) and sales offices.

The Group has adopted a strategy of sustainable development in order to balance economic requirements, social responsibility and respect for the environment, and joined the U.N.'s Global Compact in 2003.

#### **CONTACT**

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